

# **Industrial SPP/Partner Teaming Profile**

# **Service/Product Provider**

### Prenova

5000 Olde Towne Parkway, Marietta, GA 30068

Business: Energy Process Management Solutions Thomas Pagliuco, Dir. Industrial Field Services Phone: 732-254-9158 / Fax: 775-254-9896

Email: tpagliuco@prenova.com

Tony Spruiell, VP Operations

Phone: 678-581-8192 / Fax: 775-254-9896

Email: tspruiell@prenova.com

## **Industrial Partner**

# Owens Corning

One Owens Corning Parkway, Toledo, OH 43659

Business: Insulation, Composites, Roofing Mtrls Fred Dannhauser, Leader, Global Energy Phone: 419-248-6555 / Fax: 419- 325-1555 Email: fred.dannhauser@owenscorning.com

Owens Corning saves several million dollars with minimal investment by using Prenova / OC's Energy Process Optimization.

## **Project Scope**

Owens Corning uses the Energy Process Optimization system at 11 of its facilities to identify and implement sustainable energy savings while achieving a return equaling over 3 times the cost of implementation.

## **Project Summary**

The Energy Process Optimization System is a methodology that obtains energy savings by optimizing the use of existing manufacturing assets as a way to minimize the amount of capital required to achieve savings. Additionally, utility sub-metering was installed and sophisticated analytics were used to sustain the savings achieved and to provide a platform for continuous improvement.

## Energy Savings

Annual energy savings exceeded several million dollars with a 7% reduction in total energy consumption.

#### Investment

The initial total capital/expense investment was \$1.3 million after applying \$775,000 in rebate funding.

## Financial Return

The average payback was less than three months, exceeding the savings-to-cost goal.

#### Other Benefits

Reduced maintenance and raw materials, best practices identified, increased employee awareness, improved the energy culture, dedicated Energy Manager assigned at each plant, and reduced overall manufacturing variability.

## **Monitoring & Verifying Energy Savings**

Prenova compared post-project usage with a pre-optimization baseline for each plant by using regression analysis. Utility consumption was normalized for production metrics, site characteristics and weather conditions.

## **Distinguishing Value**

Prenova's hands-on approach, professionalism, and expertise helped Owens Corning to realize energy savings by using Prenova's experts to motivate Owens Corning staff.

